



Truestone Investment Portal
a valuable new service from Truestone

Our service to you

- › The services of a Client Director
- › Portfolio set up – using Truestone’s proprietary asset allocation model
- › Six monthly reviews with a Client Director
- › Six monthly portfolio management, adjustment and rebalancing
- › Market analysis carried out by the Truestone research team
- › Valuations through the Truestone Investment Portal
- › Discounts on certain investments by using the Truestone Investment Portal
- › Advice on financing or refinancing property portfolios
- › Financial planning advice covering – tax wrapper solutions, life and health cover, pension arrangements, trust and tax planning, estate planning, socially motivated investing and charitable giving
- › Financial education for family members up to the age of 25

Call on **0845 362 8425** to find out more.

the Truestone Investment Portal, a very powerful piece of technology that can help you manage your wealth more effectively

The Truestone Investment Portal is more commonly known by the investment industry as a 'wrap account'. That of course is particularly unhelpful financial jargon. But don't let that put you off a very powerful piece of technology that can be of significant value to you. The important thing is to get to know how it can help you keep track of the investments you hold with different financial companies. As a result you will find that you can manage your wealth and assets more effectively.

What is the Truestone Investment Portal?

Put simply a wrap account is a service into which you can transfer and then hold almost any investment you have within your portfolio. This includes PEPs, ISAs, unit trusts, onshore and offshore bonds, shares, hedge funds and SIPPs. You can even register the contents of your wine cellar or vintage record collection.

Putting all your assets in one place brings with it a number of very significant advantages for you.

- › **ACCESS** – At the most fundamental level you will be able to see your entire portfolio and its value any time you choose, just by logging onto your own webpage via the Truestone website.
- › **KNOWLEDGE** – Knowing exactly what you have, what it is worth and how well it is performing makes it easier and quicker to plan important financial decisions; allowing you and your consultant to keep you on track towards your agreed financial goals.
- › **PLANNING** – You also benefit because your consultant will spend far less time chasing fund managers and insurance companies to find out what your existing investments are worth and far more time researching and planning investment decisions for your future.
- › **ANALYSIS** – Advanced but relatively easy to use online analysis tools allow you and your consultant to interrogate performance data (through time, across fund managers and asset classes) to reveal where adjustments and improvements can be made.
- › **SAVINGS** – Using the wrap account your consultant will be able to buy certain investments on your behalf at a discount, saving you money on fees. These discounts can also apply to other members of your immediate family when they buy.
- › **CASH ACCOUNT** – The Truestone Investment Portal includes attractive cash savings accounts offering you competitive rates but also allowing you and your consultant to react quickly to buying opportunities that emerge from time to time.

The Truestone Investment Portal gives you greater knowledge and control over your financial future. Your portfolio is secure, being password protected and only accessible to you and Truestone.

It may not cost you anything extra

The cost of holding your investments on the Truestone Investment Portal is offset against the types of fees and management charges you already pay individual fund managers and insurance companies. Depending on the size of your portfolio and the types of investment you transfer you may even be able to **save money** due to discounts that arise from aggregating your portfolio in one place.

Every client is different and we will let you know what costs or savings you would incur by transferring. Call us now to find out if it could be right for you.

Am I putting all my eggs in one basket?

No, don't worry. Just because you have a single access point for all your investments, it doesn't mean you are tied to one company. You can still buy or hold funds from all the major fund managers. The portal simply collects them all together for your benefit.

How do I transfer my portfolio onto the Truestone Investment Portal?

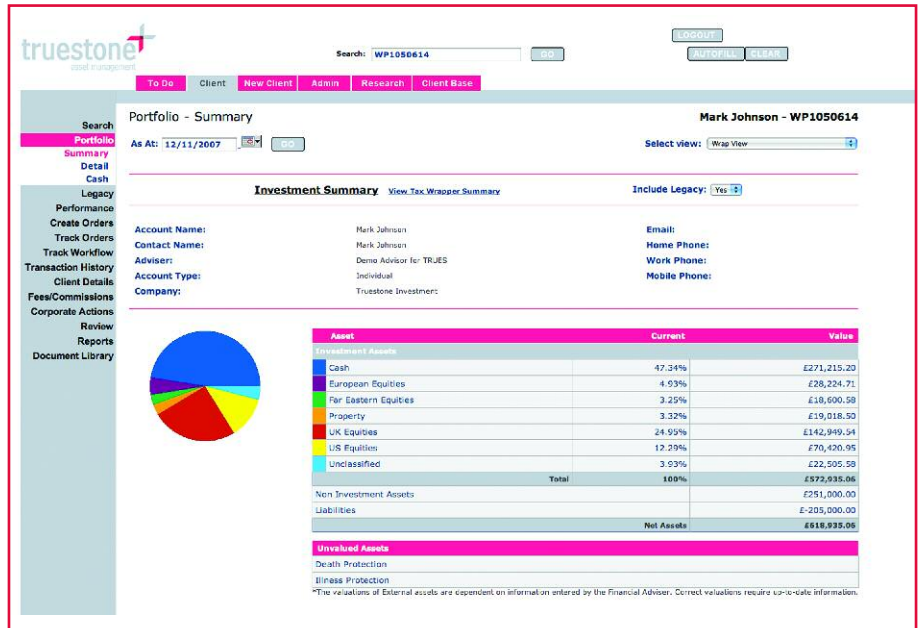
When you sign up to use the system there will inevitably be some paperwork needed to authorise the transfer of your investments. The Truestone administration team will provide you with support to organise this as quickly and efficiently as possible. Once the process is completed you will be sent a Welcome Pack and password to allow you to access your details. It's very intuitive to use but we will also provide you with a user guide on how to make the most of the many facilities it offers.

If you have any questions about the Truestone Investment Portal, how it works and how it can help you please ask your consultant.

Portfolio Summary

This screen provides you with a summary of the investment assets, non investment assets and any liabilities you have placed in the Portal.

Here you can see your total portfolio valuation broken down into each type of asset you have invested in.



Portfolio Detail

Within each asset class you can then drill down to examine the individual funds and investments that you hold. Using basic analysis tools you can examine the performance of each entry to determine what its contribution to your portfolio has been.

Portfolio - Detail Mark Johnson - WP1050614

As At: 12/11/2007

Investment Summary View Tax Wrapper Summary Include Legacy: Yes

Description	Quantity	Location	Unit Cost (GBP)	Price (GBP)	% of Portfolio	Cost (GBP)	NV (GBP)	Fact Sheet
Cash								
GBP Cash	271,215.2000	Wrap	1.0000	1.0000	47.86%	£271,215.20	£271,215.20	
TOTAL:					47.86%	£271,215.20	£271,215.20	
European Equities								
Description	Quantity	Location	Unit Cost (GBP)	Price (GBP)	% of Portfolio	Cost (GBP)	NV (GBP)	Fact Sheet
New Star European Growth R	12,038.4551	Wrap	0.6612	1.0290	2.19%	£7,960.00	£12,387.67	
Cazenove European B Acc	6,020.5923	Wrap	2.4748	3.9390	2.79%	£9,950.00	£15,837.14	
TOTAL:					4.98%	£17,910.00	£28,224.71	
Far Eastern Equities								
Description	Quantity	Location	Unit Cost (GBP)	Price (GBP)	% of Portfolio	Cost (GBP)	NV (GBP)	Fact Sheet
Martin Currie Japan A	5,811.2454	Wrap	1.0639	1.1600	1.15%	£5,970.00	£6,509.05	
Aberdeen Asia Pacific & Japan A Acc	11,311.0744	Wrap	0.7037	1.0690	2.13%	£7,960.00	£12,051.54	
TOTAL:					3.28%	£13,930.00	£18,600.58	
Property								
Description	Quantity	Location	Unit Cost (GBP)	Price (GBP)	% of Portfolio	Cost (GBP)	NV (GBP)	Fact Sheet
Henderson Horizon P1 Eurps Prop A2Acc	811.7136	Wrap	14.8285	23.4301	3.36%	£12,036.51	£16,018.50	
TOTAL:					3.36%	£12,036.51	£19,018.50	

Track orders/deals/switches

This part of the Portal service allows you to check all transactions that have been made within your portfolio.

Investment Transactions Mark Johnson - WP1050614

14-Aug-2007 - 12-Nov-2007

Select view: Wrap View

Type	All	As at	Security	Description	Quantity	Cost	FX Cost	Type	Location	Tax Wrapper	Status	Detail
		22-Aug-2007	KR44.LN	Cazenove UK Growth & Income B Acc	-1,000.0000	1.8134	1.0000	Sell Trade	Wrap	Personal Portfolio	Settled	D
		22-Aug-2007	MG52.LN	M&G Recovery A Acc	-1,000.0000	1.8019	1.0000	Sell Trade	Wrap	Personal Portfolio	Settled	D
		22-Aug-2007	QH11.LN	Fidelity MMgr Equity Inc Portfolio	25,715.3235	0.2643	1.0000	Buy Trade	Wrap	Personal Portfolio	Settled	D
		22-Aug-2007	JH15.LN	Investec UK Blue Chip A Acc	-629.5906	5.0529	1.0000	Sell Trade	Wrap	Personal Portfolio	Settled	D

Search For: Contract No. or Security

The Truestone Full Advisory Service

Our full advisory service combines four distinct elements.

Investment Management

Firstly, using our proprietary asset allocation model, we will develop for you, an investment strategy that is based upon your personal financial goals. This includes building a portfolio of investments which are selected so that in combination they give you the best chance of achieving your stated objectives. These investments are then regularly monitored through our one-to-one meetings with you at which they can be rebalanced and adjusted to ensure that the portfolio stays on track to deliver.

Financial Planning

Secondly, based on our substantial experience in financial planning, we will make your portfolio as tax efficient as possible; using tax wrappers and tax efficient products to save you money both when holding investments and when divesting to take an income. We will also advise you on how to secure your wealth for future generations and protect the financial future of loved ones.

Truestone Investment Portal

The Truestone Investment Portal helps to cement the financial planning and investment management services together. It provides you with the knowledge of where your money is invested, how well each investment is performing and how it is contributing to your overall objective. With your agreement the Truestone Investment Portal will also allow your Truestone consultant to purchase many new investments or move existing ones more cost effectively.

Property Finance

For a truly complete approach we employ a specialist team that will look at the other side of the financial balance sheet. Property finance and debt management can be every bit as important as investment performance in allowing people to reach their financial goals. We look at personal property as another asset to be managed. Whether it is a matter of sourcing a competitive mortgage on a home or reviewing an entire property portfolio, Truestone has a specialist Private Finance team to deliver this service.

INVESTMENT MANAGEMENT
Strategy | Construction | Review

FINANCIAL PLANNING
Tax Planning | Protection

TRUESTONE INVESTMENT PORTAL
Access & Control | Performance

PROPERTY FINANCE
Personal & Commercial Mortgages

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call us today for expert advice
0845 362 8425 > investmentportal@truestone.co.uk

Truestone Asset Management plc is authorised and regulated by the Financial Services Authority. The Financial Services Authority does not regulate some forms of trust and tax planning.

Truestone Asset Management plc is part of the Truestone Group of companies that are related via common shareholders and a commitment to the ethical treatment of clients, employees and suppliers as well as pioneering the development of investments that sustain the environment and help disadvantaged individuals and communities.

Truestone Group consists of:

- > Truestone Asset Management plc
- > Truestone Capital Management Limited
- > Truestone Employee Benefits and Truestone Private Finance are trading names of Truestone Asset Management plc

